

TO: Mr. J. P. Hurst - England (3)

DATE: July 26, 1957

FROM: A. G. Kospfgen

CC: Messrs. R. Abernethy
E. W. Bernitt
W. S. Berry
R. Chapin, Jr.
W. L. Courage
J. Gogola - Kenosha
R. C. Hurd, Jr.
J. E. Johnson
F. M. Maurice - England
U. D. Mossop - Toronto
M. F. Moore
H. G. Paxton
J. W. Raisbeck
G. Romney
R. K. Seidel - Milwaukee Service
L. H. Shippee ✓
W. L. Thoreson
H. S. Turner
J. W. Watson
E. T. Nowak



SUBJECT: Schedule No. 12 - Series III Metropolitans

Attached are three (3) copies of subject Building Schedule. This schedule reflects the additional 5000 cars which were recently authorized by Management and covered in Mr. Bernitt's letter to you of July 16th. The total Series III - Metropolitans now authorized is 30,000. The schedule carries through seven (7) working days of June 1958. We have had to estimate the number of working days in 1958, based on what we knew of the 1957 holiday schedule, etc., and should there be any corrections required will you please advise us. We would also appreciate a letter from you in which you outline the number of working days, by months, during the calendar year 1958.

You will note that the Export Division has again reduced their schedules and what was originally authorized on Schedule 11 is not now absorbed until after the authorized period of Schedule 12. Since the Domestic and Canadian Sales Department did not wish to take any additional cars until the new year, we have had to reduce the daily rate total, starting immediately, by the amount which Export has freed.

In our recent letter to you we requested serial numbers and the exact effective date for the new paint colors which were started early May, as yet we have not received this information.

J. P. Hurst

Schedule No. 12 - Series III Metropolitans

Customer options to be used for this schedule are to be as follows:

<u>PAINT</u> after new colors are available	Nash and Hudson	Foreign	Export Excl.
	<u>Domestic</u>	<u>N-H Can.</u>	<u>of "OI"</u>
P913-P914 Mardi Gras Red - Frost White	33 1/3%	33 1/3%	33 1/3%
P910-P914 Sunburst Yellow- Frost White	33 1/3%	33 1/3%	33 1/3%
P912-P914 Berk. Green Med.-Frost White	33 1/3%	33 1/3%	33 1/3%

Other customer options pertaining to the Metropolitans are listed as:

<u>TIRES</u>	White Side Wall	100 %	25 %	50 %
	Black Side Wall	-	75 %	50 %
<u>RADIO</u>		100 %	100 %	100 %
<u>WEATHER EYE</u>		100 %	100 %	100 %

You will note that we have revised the percent of White Side Wall tires upward for Canada. We trust that this change can be made immediately, if not please advise.

A. G. Koepfen
A. G. Koepfen

AGK/ej

Attachment

SCHEDULE NO. 12 DATE 7/24/57
 REVISION NO. _____ DATE _____

MONTHLY BUILDING SCHEDULE
 PRODUCT
 SERIES III 1500 c.c. ENGINE
 METROPOLITAN SERIES CARS - AUSTIN MOTORS CO., LTD, ENGLAND

APPROVED R.W. Chapin Jr. (signed) DATE 7/29/57
 APPROVED E.W. Bernitt (signed) DATE 7/30/57

DESCRIPTION	BUILT FACTORY BEST THRU 6/30/57	FIRM BUILDING SCHEDULE (FABRICATED MATERIAL RELEASE)												TENTATIVE SCHEDULE (RAW MATERIAL RELEASED)			GRAND TOTAL			
		MONTH July "57" DAYS 20			MONTH August DAYS 15			MONTH September DAYS 21			MONTH October DAYS 23			MONTH November DAYS 21				MONTH December DAYS 19		
		DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL		DAILY	MONTH	CUM'L TOTAL
DOMESTIC LHD:																				
Hard-Top	13474		653	14127		660	14787		924	15711		1012	16723		924	17647		681	18328	
Soft-Top	1962		261	2223		90	2313		126	2439		138	2577		126	2703		75	2778	
Total U.S.	15436	45.7	914	16350	50.0	750	17100	50.0	1050	18150	50.0	1150	19300	50.0	1050	20350	39.8	756	21106	
Over/(Under) Schedule 11	86		(86)	-0-		-0-	-0-		-0-	-0-		-0-	-0-		-0-	-0-		-0-	-0-	
FOREIGN:																				
<u>EXPORT LHD</u>																				
Hard-Top	531		30	561		22	583		30	613		36	649		26	675		13	688	
Soft-Top	248		14	262		14	276		14	290		12	302		14	316		7	323	
Total Export LHD	779		44	823		36	859		44	903		48	951		40	991		20	1011	
<u>RHD</u>																				
Hard Top	19		30	49		15	64		30	94		25	119		30	149		15	164	
Soft Top	12		10	22		10	32		10	42		3	45		10	55		3	58	
Total Export RHD	31		40	71		25	96		40	136		28	164		40	204		18	222	
Grand Total Export	810	4.2	84	894	4.1	61	955	4.0	84	1039	3.3	76	1115	3.8	80	1195	2.0	38	1233	
Over/(Under) Schedule 11	(184)		(37)	(221)		(59)	(280)		(35)	(315)		(58)	(373)		(53)	(426)		(109)	(535)	
<u>CANADA</u>																				
Hard-Top	1665		68	1733		45	1778		64	1842		86	1928		30	1958		10	1968	
Soft-Top	148		0	148		0	148		0	148		0	148		0	148		5	153	
Total Nash Canada	1813	3.4	68	1881	3.0	45	1926	3.0	64	1990	3.7	86	2076	1.4	30	2106	.8	15	2121	
Over/(Under) Schedule 11	(8)		8	-0-		(15)	(15)		(11)	(26)		26	-0-		-0-	-0-		(5)	(5)	
TOTAL FOREIGN	2623	7.6	152	2775	7.1	106	2881	7.0	148	3029	7.0	162	3191	5.2	110	3301	2.8	53	3354	
Over/(Under) Schedule 11	(192)		(29)	(221)		(74)	(295)		(46)	(341)		(52)	(393)		(53)	(426)		(114)	(540)	
GRAND TOTALS																				
Hard-Top	15689	39.1	781	16470	49.4	742	17212	49.9	1048	18260	50.4	1159	19419	48.1	1010	20429	37.8	719	21148	
Soft-Top	2370	14.2	285	2655	7.6	114	2769	7.1	150	2919	6.6	153	3072	7.1	150	3222	4.7	90	3312	
Total	18059	53.3	1066	19125	57.0	856	19981	57.0	1198	21179	57.0	1312	22491	55.2	1160	23651	42.5	809	24460	
Over/(Under) Schedule 11	(106)		(115)	(221)		(74)	(295)		(46)	(341)		(32)	(373)		(53)	(426)		(114)	(540)	

SCHEDULE NO. 12 DATE 7/24/57
 REVISION NO. _____ DATE _____

MONTHLY BUILDING SCHEDULE

APPROVED R.W. Chapin Jr. (signed) DATE 7/29/57
 APPROVED E.W. Bernitt (signed) DATE 7/30/57

PRODUCT
 SERIES III 1500 c.c. ENGINE
 METROPOLITAN SERIES CARS – AUSTIN MOTORS CO., LTD. ENGLAND

DESCRIPTION	BUILT FACTORY THRU	FIRM BUILDING SCHEDULE (FABRICATED MATERIAL RELEASE)															TENTATIVE SCHEDULE (RAW MATERIAL RELEASED)			GRAND TOTAL		
		MONTH January "58" DAYS 23			MONTH February DAYS 20			MONTH March DAYS 21			MONTH April DAYS 20			MONTH May DAYS 22			MONTH June DAYS 7					
		DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL			
DOMESTIC LHD:																						
Hard-Top		683	19011		561	19572		659	20231		681	20912		784	21696		269	21965				
Soft-Top		76	2854		99	2953		157	3110		97	3207		121	3328		48	3376				
Total U.S.	33.0	759	21865	33.0	660	22525	38.9	816	23341	38.9	778	24119	41.1	905	25024	42.4	317	25341				
Over/(Under) Schedule 11		759	759			1419		816	2235		778	3013		905	3918		317	4235				
FOREIGN:																						
<u>EXPORT LHD</u> Hard-Top		42	730		30	760		30	790		30	820		30	850		12	862				
Soft-Top		17	340		10	350		10	360		10	370		10	380		4	384				
Total Export LHD		59	1070		40	1110		40	1150		40	1190		40	1230		16	1246				
<u>RHD</u> Hard-Top		36	200		14	214		7	221		7	228		7	235		3	238				
Soft-Top		10	68		8	76		3	79		3	82		3	85		1	86				
Total Export RHD		46	268		22	290		10	300		10	310		10	320		4	324				
Grand Total Export	4.6	105	1338	3.1	62	1400	2.4	50	1450	2.5	50	1500	2.2	50	1550	2.7	20	1570				
Over/(Under) Schedule 11		105	(430)		62	(368)		50	(318)		50	(268)		50	(218)		20	(198)				
<u>CANADA</u> Hard-Top		110	2078		100	2178		200	2378		200	2578		200	2778		19	2797				
Soft-Top		5	158		30	188		50	238		35	273		15	288		4	292				
Total Nash Canada	5.	115	2236	6.5	130	2366	11.9	250	2616	11.8	235	2851	9.8	215	3066	3.1	23	3089				
Over/(Under) Schedule 11		115	110		130	240		250	490		235	725		215	940		23	963				
<u>TOTAL FOREIGN</u>	9.6	220	3574	9.6	192	3766	14.3	300	4066	14.3	285	4351	12.0	265	4616	5.8	43	4659				
Over/(Under) Schedule 11		220	(320)		192	(128)		300	172		285	457		265	722		43	765				
GRAND TOTALS																						
Hard-Top	37.9	871	22019	35.3	705	22724	42.7	896	23620	45.9	918	24538	46.4	1021	25559	40.5	303	25862				
Soft-Top	4.7	108	3420	7.3	147	3567	10.5	220	3787	7.3	145	3932	6.7	149	4081	7.7	57	4138				
Total	42.6	979	25439	42.6	852	26291	53.2	1116	27407	53.2	1063	28470	53.1	1170	29640	48.2	360	30000				
Over/(Under) Schedule 11		979	439			1291		1116	2407		1063	3470		1170	4640		360	5000				